



Job Description

Position: Account Manager

Location: Victor, NY

Function: Account Managers are assigned a portfolio of existing accounts. They will be responsible for day-to-day maintenance, contract renewals, and to act as the primary contact within Power Management for their clients.

Job Description:

Power Management has been providing energy management and sustainability services to clients since 1997. We take energy management to a higher level through a process that includes comprehensive research, recommendation, and implementation. Learn more about us at www.powermgt.com.

We are seeking a full-time Account Manager in our Victor, NY office. Account Managers are assigned a portfolio of existing accounts and are responsible for day-to-day maintenance, contract renewals, and to act as the primary contact within Power Management for their clients. Training, both initial and ongoing, will be provided to impart the necessary skills and knowledge to excel in the position.

The right candidate will possess excellent written and verbal communication skills as well as intermediate knowledge of Microsoft Excel. They will also have solid analytical and mathematic understanding as the basis of the position is the interpretation of utility usage data and forward market pricing. The ability to prioritize will be necessary to the candidate's success as market data and contracting are time sensitive.

A bachelor's degree is required and a background in account management is preferred. A cover letter and resume can be submitted to ascialdone@powermgt.com.

In accordance with applicable Federal and State laws, the anticipated annual salary range for this position is \$45,000-\$55,000 dependent upon experience.